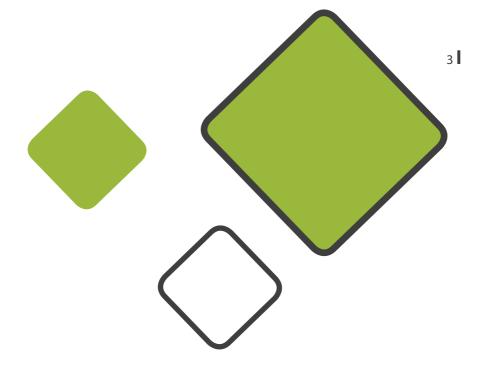


Building Homes, Communities and a Homeland





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## Dear Friend,

2018 was a special year for the Fuller Center for Housing Armenia (FCHA). We have celebrated the 10th anniversary of serving Armenian families in housing need providing them with simple, decent and affordable homes.

Since 2008, we have served 691 families in all regions of Armenia, as well as in the Republic of Artsakh, out of which 68 families were assisted in 2018.

The year was also prominent with 353 local and international volunteers hosted.

I am pleased to report that, only with the support from our generous donors in the Armenian diaspora, local partners and community, loyal friends and volunteers we were able to support these families to live in decent homes.

We believe that strong performance is about hard work every day, and we are fully committed to work even harder in 2019 to deliver in line with the new targets. Our plan for 2019 is to assist 119 families.

We know when we build homes we are also building dignity, hope and opportunity for a better future... we help people lift themselves out of poverty housing and become self-sufficient.

THANK YOU for being part of this life-changing experience. Your commitment to our mission makes us dedicate ourselves to fulfilling the dream of more Armenian families in 2019.

Sincerely,

Ashot Yeghiazaryan FCHA President

























68 Families Served

2018 Results

In All Regions In 54 Communities

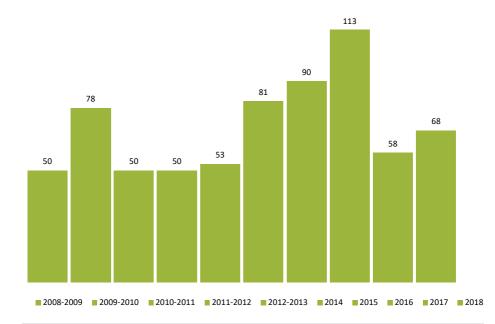
332 Lives Changed 353 Volunteers Hosted

#### **Our Mission**

The Fuller Center for Housing Armenia is a non-governmental charitable organization that supports low income families to build and renovate simple, decent, and affordable homes providing them long-term, interest and inflation free loans as well as advocating the right to a decent shelter as a matter of conscience and action. The monthly loan repayments flow into revolving fund and are used to help more families creating a sustainable financial foundation for community development.

# **Family Selection Criteria**

- -Housing need
- -Ability to pay back the long-term, interest and inflation free housing loans
- -Willingness to partner with FCHA, partake in the work on their home, and assist in the building of other FCHA participants' homes nearby.



# Housing Need in Armenia





30% of families in Armenia live below the upper poverty line.

(Source: World Bank "Social Snapshot and Poverty in Armenia")

Over 64,000 families in Armenia need improvement of housing conditions; over 26,100 families are homeless. Most of them live in metal containers (domiks), basements, or other temporary, unsafe and unhealthy shelters.

(Source: Report on Social Reforms in Armenia)



It is already the seventh year Fuller Center for Housing Armenia and Viva-Cell-MTS, the leading telecommunications operator in Armenia, have been partnering to help families in housing need in different regions of Armenia.

Partner organizations report that one of the most important accomplishments of the program is the transformation of the state of mind of beneficiary families of different regions of the country.

"I have always considered this program one of the most successful ones. There are several reasons; an important work is being done, and people overcome the problem of years with dignity. I'm especially happy for our compatriots living on the border. Thank you for cooperation," said VivaCell-MTS General Manager Ralph Yirikian.

This partnership has brought happiness to 150 beneficiary families.

In total, more than 700 people in 10 regions of Armenia restored their optimism and confidence in a better future.

In 2018, 12 families have been supported through housing in 10 communities of six regions of Armenia. Five of the families have been supported by VivaCell-MTS General Manager Ralph Yirikian's general contribution.

In 2018, VivaCell-MTS invested about AMD 29 million for the implementation of the housing project; in total over AMD 398 million has been invested so far.

VivaCell-MTS assisted these families not only financially but also through

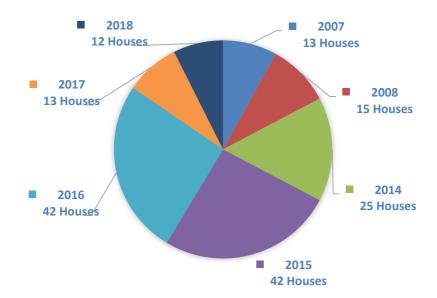
volunteering. During these years VivaCell-MTS General Manager Ralph Yirikian as well as the volunteer staff members regularly participated in construction works, helping families to finish the construction works.

Due to the joint efforts and the value system anchored on responsibility, new opportunities have been created for the families.











Partnership with the International Committee of the Red Cross (ICRC)

This cute, two-year-old child was born in Lernadzor village, Syunik Region. His name is Gor Vardanyan.

Gor's father, Vardan was injured in mine explosion in 1993.

Despite his health problems, Vardan is a very hard working man and does his

best to provide his family with necessary housing conditions. But his salary was never enough to renovate even the roof of the house.

The house where the family lived with Vardan's parents and two elder sisters was a wooden, half damaged building with leaking roof and damp walls. All the windows of the house were damaged.

In 2018, in the frames of the ICRC and FCHA partnership, the Vardanyans renovated the roof of the house, straightened and insolated the walls, changed the windows and did also the interior renovation.

"I am so happy that now my children have a decent place to live in. I suppose it would have taken many years for me to renovate the house. I am so grateful for giving my family a hand up. Thank you so much. I wish everybody could have his own place to live in without wars and armed conflicts," said Vardan.

Since 2010, the Fuller Center for Housing Armenia has been partnering with the International Committee of the Red Cross to assist the Families of Missing to

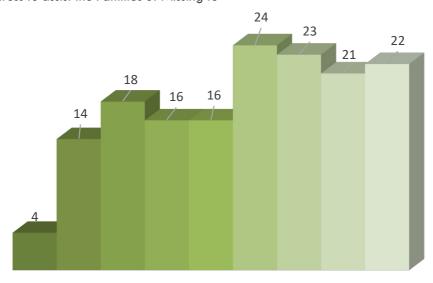
rehabilitate their homes.

Since the beginning of 2015, in the frames of the same Cooperation Agreement, the households of mine/ERW (Explosive Remnants of War) victims are being assisted to rehabilitate their houses.

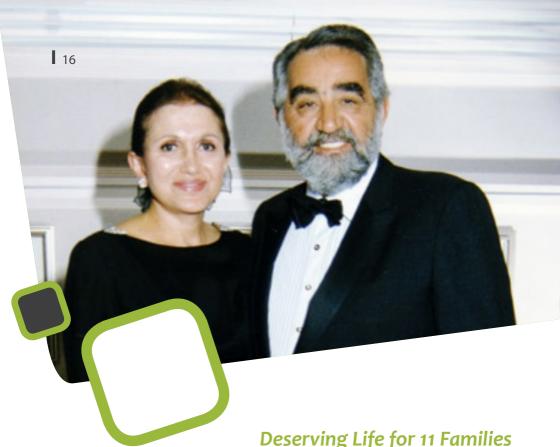
The 2018 was also successful with continuing partnership with the International Committee of the Red Cross with 22 families assisted.

Altogether, in 9 years, 158 families assisted.

The proportion of funds invested for this purpose by partners is: ICRC 70% and FCHA 30%.



■ 2010 ■ 2011 ■ 2012 ■ 2013 ■ 2014 ■ 2015 ■ 2016 ■ 2017 ■ 2018



Owing to Hirair and Anna Hovnanian Foundation

Back in the beginning of the year, the Fuller Center for Housing Armenia announced a campaign to build ten more homes, than it was planned, for ten homeless families by the end of the year.

The Hirair and Anna Hovnanian Foundation awarded \$100,000 grant to the Fuller Center for Housing Armenia aimed to assist 10 families in 10 villages of Armenia to improve their housing conditions.

At the end of 2018, through the vived generous gift for "Deserving life faith.

for 10 Families", instead of the 10 families planned initially, the Fuller Center for Housing Armenia was able to support 11 families in urgent need of decent housing through savings. The total amount was directed only towards the construction/purchase and renovation of houses for families in housing need.

Owing to the generous donation of the Hirair and Anna Hovnanian Foundation these families not only have decent homes with all necessities but also revived hope for the future and renewed faith.

"The 10 years of operation of our organization have been years of fulfillment of dreams, years of tears of happiness for over 690 families. The support of the Foundation towards the "Deserving Life for 10 Families" project has become the lighthouse for the light of which many families in need of decent housing have been waiting long. We hope that our newly established cooperation will go a long way and will become the guarantee of many more families' happiness," said the Fuller Center for Housing Armenia President Ashot Yeghiazaryan.

Eleven families from eleven communities in eight regions of Armenia were blessed to celebrate the New Year in their new and cozy homes; their long cherished dream became a reality. With the faithful financial contributions Hirair and Anna Hovnanian Foundation has demonstrated deep commitment to the work of providing decent homes for families in housing need.

The Hirair and Anna Hovnanian Foundation was established in 1986 in the United States by Armenian American benefactor Hirair Hovnanian. Since then, the Foundation has been implementing various charitable projects in various spheres. The Foundation has been operating in Armenia already 12 years.











# USAID-Funded Advanced Rural Development Initiative (ARDI) Program Accomplishments in 2018







The ARDI Program, financed by USAID and implemented by the Fuller Center for Housing Armenia empowers more than 51 rural communities in Syunik, Vayots Dzor, Tavush and Lori provinces of Armenia by giving them opportunities to generate more income. Implemented projects create more jobs and prospects for Armenians to stay in their homeland and participate in its economic development. ARDI supports activities in three rural economic sectors or value chains, including dairy processing, fruit processing and rural tourism.

The ARDI Program empowers more than 51 rural communities in Syunik, Vayots Dzor, Tavush and Lori provinces of Armenia by giving them opportunities to generate more income. Implemented projects create more jobs and prospects for Armenians to stay in their homeland and participate in its economic development. ARDI has supported activities in three rural economic sectors or value chains, including dairy processing, fruit processing and rural tourism.

Rural Tourism Value Chain - The projects in 2018 were aimed at the establishment of B&B in Shnogh community, Lori marz and Tea house in Berd community, Tavush marz. The latter project comprises tourism's integration with other commercial activities, including the promotion of natural production, the creation of tourist facilities and accommodations. The tea house is located next to the herbal tea production managed by local businesses in the face of "Edna" LLC.

The constructed tea rooms have become a focal point for cultural tourism in the village, attracting both domestic and international visitors and travelers. In addition to the main goal, the project will also develop business cooperation and social communication between the communities. The project motivates people from the region to start small business ideas considerably strengthening rural tourism as a regional industry and as a source of income.

At the same time in the framework of ARDI program training, round table and best practice in country exchange visit to Vayots Dzor marz were organized for Rural Tourism beneficiaries. In country best practice exchange visit was organized specifically for the beneficiaries of Tayush, Lori and Syunik region where rural tourism is underdeveloped compared to Vayots Dzor marz. The main purpose of the activity was to show the participants, who were newly engaged in this sector, the challenges and achievements of their counterparts from Vayots Dzor region. They visited more than 7 projects during two day visit which are examples of good practices and have high performance rates. Moreover, the participants had the ability to multiply their capacities through networking activities.

Fruit Processing Value Chain – In 2018, within this framework a cold storage in Nrnadzor community, Wine Demo plant in Achajur community and Dry fruit production in Meghri community were supported.

The dried fruit production increased the production by over 50%, which in its turn increased the net profit. The company also provides job opportunities during season for more than 20 employees, especially rural women.

Wine Demo center, which ARDI Program in cooperation with CARD Foundation and other USAID funded programs has established in Achajur community of Tavush marz has the following capacities: Wine tasting facility/room for servicing the tourists, wine production facility with modern equipment, wine production equipment, which will be servicing the surrounding communities during the wine production season, training room, to be used for training the winemakers and grape-growers

from surrounding communities on wine production modern technologies and vineyard management. With its unique design and activities/services it will become a good attraction and resting point for a growing number of tourist visiting the area.

Within the framework of ARDI program and in cooperation with CARD foundation a fruit cold storage and pomegranate processing plant was established in Nrnadzor community on the basis of farmer cooperative. The cooperative collects fruit/pomegranate from the farmers and further sells it, securing additional value for the farmers.

The cooperative invested in the construction works of the cold storage and production area along with renovation of the area.

Cold chain, in particular cold storage and warehousing, is a critical value driver in agriculture. The additional value is created due to on-season and off-season price differences. The community produces mainly pomegranate. Before the establishment of the cold storage they used to sell the produce in high season at low prices, while the installation of fruit cold storage now allows the farmers to capture additional value through off-season sales.

Dairy Processing Value Chain - Animal husbandry is important part of rural communities wellbeing and in 2018 projects connected with dairy processing value chain were in spotlight of ARDI program. During 2018 two Milk Processing Plants and three Milk Collection Unit were established or upgraded (Gndevaz in Vayots Dzor

and Alaverdi in Lori marz, Chiva and Horbategh in Vayots Dzor and Arjut in Lori marz). Additionally more than 1000 households will be able to provide produced milk to the milk processing plants, which will create additional revenue for them. It is a good incentive for dairy farmers to increase the number of livestock and the volume of milk production.

At the same time in the framework of ARDI program training, exchange visit in Armenia and best practice visit to Ukraine was organized for dairy sector beneficiaries. All these activities enhance knowledge and skills of target population and gives them opportunity to utilize it in undertaking sustainable development projects as well as spread the benefits from their sector to other sectors of the local economy.

#### **Environmental**

In the framework of ARDI program two environmental projects were implemented. An innovative project in Lori marz Mets Parni village has been the establishment of Briquetting production plant. The cooperative was able to find a market niche, which is providing/generating sustainable profit from processing of the by-products, actually waste, of other business activities and bringing about very positive environmental impact. At the same time, the briquettes are very much welcomed on rural, and not only, market, because comparatively cheap and energy-efficient fuels are always in demand.

ARDI program pays big attention to the sustainability of projects to be implemented by the program. This project has number of substantial economical and environmental benefits for the cluster communities and for the marz as a whole.

- Preventing the burning of straw in the fields and senseless emission of carbon dioxide to atmosphere.
- Decreasing the volumes of preparation of cow dung, and the physical work of farmers related to it.
- Adding manure as fertilizers instead of using as fuel, which will improve the quality of their lands and reduce the demand for chemical fertilizers.
- Increasing the comfort and efficiency of households heating conditions,
- Introduced the culture of using biofuel in the communities and raising people's awareness towards waste management.
- Developing alternative fuel for heating as energy source which serves as a viable alternative to other expensive energy sources.

Besides the above mentioned project public green zone areas have been established in Akhtala and Chochkan communities under this component.

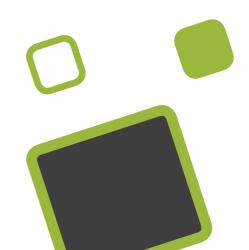
Public green zones were created in the residential districts of Akhtalaand and Chochkan communities, where the environmental and health conditions within the districts would be improved. There are numerous health benefits associated with access to public open space and parks. Access to vegetated areas such as this green zone has been associated with better perceived general health, reduced stress levels, reduced depression and more. When we assist in establishing and improving parks ar-

eas, we are definitely improving quality of life for the inhabitants of the region.

Capacity building training and on site consultancy were organized for all the projects that have received financial assistance from ARDI program. The best experts in their specific area were hired for providing expertise on the corresponding topics. Not only the direct beneficiaries benefit from this opportunity but also indirectly other cooperative members, co villagers, suppliers etc. who also participate in these training sessions.

Overall 82 small-scale infrastructure and 125 small grant projects were implemented since the inception of ARDI Program.

The ARDI program is made possible by the generous support of the American people through the United States Agency for International Development (USAID). The contents of this document are the sole responsibility of ARDI and do not necessarily reflect the views of USAID or the United States Government.





On May 19, 2018, volunteers from the U.S. Embassy Helping Hands organization and the Fuller Center for Housing Armenia team again united their forces to build a home for a family in need. This year the teams worked in Zovaber village of Gegharkunik region helping the Gabrielyan family.

Having volunteerism as an ideological basis and being ready to help those in need, the US Embassy has always combined forces with the Fuller Center for Housing Armenia becoming the helping hand with the help of which the families have completed their home construction sooner.

The Galstyans have been waiting for this day very long. For many years the family had temporarily lived in other people's houses moving from one place to another, and then moved to live in a temporary shelter (domik). Each day, the family put stone on the stone but could only build the walls of the house and cover the ceiling.

"Despite that our entire family works diligently, we hardly earn a living. The completion of the house construction has become an unachievable dream. My sons are already adult but they even don't think of getting married as we don't have enough place for living. This is a magic that happened to us. First, FCHA's support, and now these people help bringing us closer to the long-awaited happy day. Soon my family will live in a decent home. God's blessing to you all," said the family father.

The Gabrielyan family is one of the 11 families of 11 villages in Armenia assisted through the generous \$100,000 grant awarded to Fuller Center for

Housing Armenia by the Hirair and Anna Hovnanian Foundation.

It is already 10 years, the Fuller Center for Housing Armenia gives hope, joy and happiness of having a home to those in need-people who live in domiks, basements, half-built buildings deprived of basic housing conditions.













There are people in the world who care about others no matter how far they are...

Crossing the ocean to give a helping hand to families in need of decent housing is such a rewarding action!

"While our involvement may seem like a "drop in the bucket", it is lifealtering for the family whose living conditions have drastically improved. I encourage everyone to consider joining a future Fuller project – it is a truly rewarding experience."

#### ~Ara Hourdajian, GB volunteer

Spending one or two weeks in Armenia, helping the needy families to sooner finish the construction of their home,

is not only passing heavy buckets, concreting, graveling, plastering or painting; it is about sharing love and hope, smile and cultural differences, sharing food together with the family, learning to help each other...

In 2018, Fuller Center for Housing Armenia was honored to host six Global Builder volunteer teams, led by Abie Alexander, Leo and Sona Manuelian, Jacqueline Elchemmas, Abraham Ouzounian, Barbara Hovsepian and Peter Sexton.

Working in different parts of Armenia, teams did fantastic work helping the families to one day sooner finish the construction of their long cherished home.



GB team, led by Abie Alexander



GB team, led by Leo and Sona Manuelian



GB team, led by Abraham Ouzounian



GB team, led by Jacqueline Elchemmas



GB team, led by Barbara Hovsepian



GB team, led by Peter Sexton



Local and International Volunteers
Helping to Build Homes

UWC Dilijan College
Armenia Marriott Hotel Yerevan
Best Western Congress Hotel Yerevan
American University of Armenia (AUA)
Homenetmen Glendale "Ararat" Chapter Scouting Division
Armenian Assembly of America
Christian Youth Mission to Armenia (CYMA)
AGBU Montreal
AGBU Tehran
Teach for Armenia
AGBU Discover Armenia
KPMG Armenia

as well as other individual volunteers who joined our mission of eliminating substandard housing in Armenia.

353 International and Local Volunteers Hosted













# l <sub>28</sub> UWC Dilijan College



Since the college opening in 2014 in Armenia, the students participate in the Fuller Center volunteer program twice a year.

"Community service is part of UWC Dilijan experiential learning programme, through which the students develop skills necessary for impactful humanitarian work. Participation in the Fuller Center for Housing Armenia is a very important project for our international students' body. It helps students to get deeper involved into the Armenian community and to give back to the country which

becomes their second home," said UWC Dilijan Biology Teacher Mikayel Minasyants, who was supervising the UWC Dilijan students' group.

### **Armenia Marriott Hotel Yerevan**

It is already the 12th year that Armenia Marriott Hotel Yerevan partners with FCHA team with the aim of eliminating substandard housing in Armenia and helping more and more families in need of decent housing.

"Marriott's Spirit to serve makes our culture more vibrant, our business stronger and the world a better place. Investing in the communities where we do business is at the core of Marriott's Spirit To Serve Our Communities corporate social responsibility strategy.



Our commitment to society blends financial contributions with in-kind giving of products and services, and the volunteer service of our associates around the world. Now the time has come to put our actions to another Spirit to Serve our communities event together with FCHA", said Armenia Marriott Hotel Yerevan General Manager Ms. Catalina Susan.

# **Best Western Congress Hotel Yerevan**

On May 28, Best Western Congress Hotel Yerevan team joined FCHA for the 10th Anniversary Milestone Build to help one more Armenian family in need of decent housing to sooner finish the construction of their dream home. The team volunteers from Best Western Congress Hotel Yerevan worked in Qaghsi village of Kotayk region helping the Khachatryan family to

build their dream home. The team cial responsibility. dedicated their time and efforts helping the family morally and physically was also the exclusive sponsor of with the highest sense of corporate so-



**Best Western Congress Hotel Yerevan** FCHA10th Anniversary event.

# **American University of Armenia**

On June 22, 2018 members from American University of Armenia (AUA) Volunteers' League student organization joined FCHA team in the village of Haytagh, Armavir region to help Hambardzumyan family in need of decent housing to build their home.

It is already the second year AUA students express their willingness to ioin FCHA mission and help a family in need to build a house.

The day was double memorable as the Topoozian family of six from Frezno, California, US, joined the team. It was the family's first trip to Armenia and it was a great experience for them to spend their day helping a family!

It was a constructive partnership between the FCHA, the family and the volunteers.



# Homenetmen Glendale "Ararat" Chapter Scouting Division



The young and enthusiastic people were doing the graveling for insulation of the roof. The generous donation made by Homenetmen Glendale "Ararat" Chapter is an invaluable support for Fuller Center for Housing Armenia mission.

On July 13, 2018 the Homenetmen Glendale Ararat Chapter Scouts joined the FCHA to help one extremely deserving family of the Baloyans from Anushavan village, Shirak region to move one step closer to the cherished dream of a decent home.

The scouts were also completely overwhelmed with

what they were able to accomplish. A very emotionally charged day for all involved.

# **Armenian Assembly of America**

On 20 July, Armenian Assembly of America volunteers, led by Arpi Vartanian, joined FCHA team and the GB team from USA, led by Barbara Hovsepian, to build the Dzhumyan family house in Nor Gyugh village, Kotayk region.

The Armenian Assembly of America is the largest Washington-based nation-

wide organization promoting public understanding and awareness of Armenian issues. Many years the Assembly volunteers join FCHA mission bringing attention to the housing problem in Armenia and helping a needy family to sooner finish the construction of the long cherished house.

Almost 11 years the family have been

living without basic housing conditions. "We do our best to live a decent life, but despite our efforts, we couldn't finish the construction of our house and provide our children with a deserving life. And now, we are so happy, we'll have a home," shared the father of the family, Kamo.



# **Christian Youth Mission to Armenia of Western Diocese**

On July 24-25, the Christian Youth Mission to Armenia (CYMA), girls from Mer Hooys, led by Der Avedis Abovian, joined FCHA team to help the Midoyan family of four from Tatul village, Aragatsotn region to sooner finish the construction of their house.

During the two-day collaboration, the groups

did fantastic work passing buckets full of the gravel into the roof to insulate the roof.

Almost each year the young pilgrimages come to Armenia and serve to unify and strengthen the Armenian commu-



nity by establishing a bridge between the diaspora and the Homeland.

With the CYMA and FCHA groups working side by side, the Midoyan's dream of owning a home is now a reality.

#### **AGBU Montreal**

The enthusiastic team of 13 members from AGBU Montreal joined Fuller Center for Housing Armenia for two weeks helping build homes for two deserving families — the Gabrielyans from Zovaber village and the Aghekyans from Arayi village of Aragatsotn region. These was a tremendous help for the two families to sooner construct their long cherished homes.

Two weeks of hard work and fun and people united with the conviction and dedication to making a real difference in the lives of families in housing need!

Each working day was very productive, and each day the families felt that the dream of having a decent home is getting a shape of reality.

The Aghekyan family of six from Arayi village of Aragatsotn region started their house construction three years ago. The family lived in an old and damp house without any housing conditions.



#### l 32 AGBU Tehran



2012, they purchased a half-built house and tried to finish the house construction to move to live in there, but couldn't afford to finish it.

Tolik and Rita had three children. Their eldest daughter passed away a few years ago. Their son, Lernik, lives with them. Lilit, their youngest daughter, has 1st degree

On 3 September, 25 volunteer members from AGBU Tehran joined Fuller Center for Housing Armenia in Nor Geghi Village of Kotayk Region to help Gasparyan family to sooner finish the construction of their dream home.

The Gasparyan family of 6 has lived in a rented house for 12 years. In

of disability. The income of the family is the pension and the family benefit. It was a joyful time for the students as well as for the family. The young ladies were helping to pass the heavy buckets with concrete, helping the family to sooner complete the construction of the long awaited home.

# **Teach for Armenia**

Partnering with Teach for Armenia had become a good tradition. It is the second year, Teach For Armenia staff joins Fuller Center for Housing Armenia mission to help a family in housing need to sooner finish the construction of their dream home. In an out of office

environment, the Teach for Armenia staff members were happy to pass the heavy buckets full of concrete, do shoveling, smoothing and other construction works.

This year the teams worked in Tatul vil-



lage, Aragatsotn region and spent a productive day working side-by-side with the Mkrtchyan family to finish the construction of their long cherished home. After the working day everybody was tired but happy, knowing that one more Armenian family is one step closer to having a decent home to live in.

#### **AGBU Discover Armenia**

It is already the 11th year that AGBU Discover Armenia team, led by Hermine Duzian, joins FCHA team to help a family in housing need.

This year, the young volunteers helped Mirajanyan family from Janfida village, Armavir region to do graveling and concreting works.

"My experience through the Fuller Center was something I will never forget. The goal of the program is to have the Discover Armenia participants come together to help construct a home for a family in Armenia. The family that we helped build their home had big smiles on their faces when we came each day



to help. I wanted to thank the Fuller Center for Housing Armenia for letting my group and I to come together to help construct a home for family in Armenia, "Lilit Malina Kevorkian, a volunteer member shares her experience.

#### **KPMG** Armenia

It is already the 9th year KPMG Armenia is joining Fuller Center for Housing Armenia in its mission of helping the families in need of decent housing.

With its financial support and volunteering activity KPMG Armenia makes

a real difference in the lives of Armenian families in housing need as well as spreading happiness and hope for a better future.

This time, on 6 September, 2018, volunteer staff members from KPMG Armenia joined FCHA with an annual build helping the Midoyans from Tatul village of Aragatsotn re-

gion who have been living in a metal container many years.

The team also gave a gift of a lamp for the new home of the family with the message of "new light in the new home".



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# **Advisory Committee**

People who have been committed to assisting families in housing need in Armenia over many years, who give themselves to the mission of eliminating poverty housing in Armenia.



Mr. & Mrs. Manuelian NJ, USA



Cynthia Erickson MN, USA



Suzanne Daghlian Jacqueline ElChemmas Armenia



MI, USA



Michael Candan NY, USA



Beth Broussalian CA, USA



Der Yeprem Kelegian WI, USA



Abraham Ouzounian Barbara Hovsepian





Larissa Printzian CA,USA



Susan Bosovich MI, USA



Kristi Rendahl MN, USA



Patricia Zerounian CA, USA

#### **FCHA Board Members**

Ashot Yeghiazaryan President of the Board, ED of "Katsaran" NGO

Karen Minasyan Member
Lilit Matevosyan Member
Varduhy Lavchyan Member
Tatevik Ayvazyan Member
Artash Ayvazyan Member
Anna Pepanyan Member

# **FCHA Staff**

Armen Avetisyan Executive Director
Margarita Ohanyan Finance Manager

Zarouhy Geymanyan Accountant

Rouzanna Sakanyan Resource Development Manager
Alla Asatryan Marketing and Office Manager
Gohar Vardanyan Program Coordinator, Yerevan Site

Hakob Umroyan Construction Manager
Melik Petrosyan Construction Supervisor

Jivan Azaryan Construction Manager, Lori Region
Sona Azaryan Program Coordinator, Lori Region

Susanna Khachatryan Chief of Party of the USAID funded ARDI Program

Gohar Palyan Program Coordinator of the USAID funded ARDI Program
Samvel Dallakyan Operations Coordinator of the USAID funded ARDI Program

Suren Shavarshyan Grant Specialist of the USAID funded ARDI Program

# Statement of Activities (in US Dollars) January 1, 2018 through December 31, 2018

#### Revenues

Local Income (from local fundraising)	
Cash Contributions - Individual	\$21,546
Cash Contributions - Companies	\$216,999
Cash Contributions - Government Agencies	\$3,105
In-Kind Contributions	\$0
House Payments	\$184,425
Other Income	\$183
Total Local Income	\$426,258
Transfers from FCH	
Cash Transfers from FCH - Undesignated	\$19,985
Cash Transfers from FCH - Designated	\$1 <i>5</i> 9,183
Cash Transfers from FCH - Global Builders	\$16,870
Total from FCH	\$196,038
Total Revenue	\$622,296
USAID Funded ARDI program	\$591,185
TOTAL Revenue with USAID Funded ARDI Program	\$1,213,481

# Statement of Activities (in US Dollars) January 1, 2018 through December 31, 2018

### **Expenses**

Salary - Program \$42, Salary - Administration \$67, Depreciation  Advertising \$1, Office Expenses \$19, Utilities and Telephone \$2, Repair and Maintenance \$18, Taxes \$ Miscellaneous \$11, Travel- Programs \$1, Volunteer Expenses \$2,	3,518
Salary - Administration \$67, Depreciation  Advertising \$1, Office Expenses \$19, Utilities and Telephone \$2, Repair and Maintenance \$18, Taxes \$ Miscellaneous \$11, Travel- Programs \$1, Volunteer Expenses \$2, Bank Charges - Admin \$ Transfers to other affiliates  Total Expenses \$616,  USAID Funded ARDI program \$611,	3,240
Depreciation Advertising \$1, Office Expenses \$19, Utilities and Telephone \$2, Repair and Maintenance \$18, Taxes \$ Miscellaneous \$11, Travel- Programs \$1, Volunteer Expenses \$2, Bank Charges - Admin \$ Transfers to other affiliates Total Expenses \$616, USAID Funded ARDI program \$611,	2,130
Advertising \$1, Office Expenses \$19, Utilities and Telephone \$2, Repair and Maintenance \$18, Taxes \$ Miscellaneous \$11, Travel- Programs \$1, Volunteer Expenses \$2, Bank Charges - Admin \$ Transfers to other affiliates Total Expenses \$616, USAID Funded ARDI program \$611,	<b>7,</b> 840
Office Expenses \$19, Utilities and Telephone \$2, Repair and Maintenance \$18, Taxes \$ Miscellaneous \$11, Travel- Programs \$1, Volunteer Expenses \$2, Bank Charges - Admin \$ Transfers to other affiliates Total Expenses \$616, USAID Funded ARDI program \$611,	\$0
Utilities and Telephone \$2, Repair and Maintenance \$18, Taxes \$ Miscellaneous \$11, Travel- Programs \$1, Volunteer Expenses \$2, Bank Charges - Admin \$ Transfers to other affiliates Total Expenses \$616, USAID Funded ARDI program \$611,	,280
Repair and Maintenance \$18, Taxes \$ Miscellaneous \$11, Travel- Programs \$1, Volunteer Expenses \$2, Bank Charges - Admin \$ Transfers to other affiliates Total Expenses \$616,  USAID Funded ARDI program \$611,	,882
Taxes \$ Miscellaneous \$11, Travel- Programs \$1, Volunteer Expenses \$2, Bank Charges - Admin \$ Transfers to other affiliates Total Expenses \$616, USAID Funded ARDI program \$611,	2,947
Miscellaneous \$11, Travel- Programs \$1, Volunteer Expenses \$2, Bank Charges - Admin \$ Transfers to other affiliates Total Expenses \$616, USAID Funded ARDI program	3,833
Travel- Programs \$1,  Volunteer Expenses \$2,  Bank Charges - Admin \$  Transfers to other affiliates  Total Expenses \$616,  USAID Funded ARDI program \$611,	\$952
Volunteer Expenses \$2, Bank Charges - Admin \$ Transfers to other affiliates  Total Expenses \$616,  USAID Funded ARDI program	,041
Bank Charges - Admin \$ Transfers to other affiliates  Total Expenses \$616,  USAID Funded ARDI program \$611,	,863
Transfers to other affiliates  Total Expenses \$616,  USAID Funded ARDI program \$611,	2,686
Total Expenses \$616, USAID Funded ARDI program \$611,	\$228
USAID Funded ARDI program \$611,	\$0
	,440
Total Expenses with USAID Funded ARDI program \$1,227,	,025
	<b>7,</b> 465
Net Assets \$60,	,938
Net Assets at the Beginning of the Year \$622,	2,296
Net Assets at the End of the Year \$66,	794

l <sub>38</sub>
Statement of Operating Expenses (in US Dollars)
January 1, 2018 through December 31, 2018

Line Item	Program	Admin	Total	
	Services	PR & FR		
Costs of Homes - Materials	\$429,174		\$429,178	
Costs of Homes - Transportation	\$3,530		\$3,530	
Costs of Homes - Legal	\$5,810		\$5,810	
Payroll Taxes & Employee Benefits	\$42,130	\$67,840	\$109,970	
Telephone		\$2,145	\$2,145	
Travel and Meetings		\$1,863	\$1,863	
Depreciation			\$0	
Vehicle		\$8,240	\$8,240	
Repair and Maintenance	\$1 <i>4</i> <b>,</b> 188	\$4,645	\$18,833	
Utilities		\$802	\$802	
Office Expenses		\$19,882	\$19,882	
Volunteer Expenses	\$2,686		\$2,686	
Communication and Advertising		\$1,280	\$1,280	
Miscellaneous		\$11,041	\$11,041	
Bank Charges - Admin		\$228	\$228	
Taxes		\$952	\$952	
Workshop			\$0	
Transfers to Other Affiliates (Other than Tithe) \$(				
Total Operating Expenses	\$49 <b>7,</b> 518	\$118,918	\$616,440	

\$2,492,581

## Balance Sheet (in US Dollars) December 31, 2018

#### Assets

#### **Current Assets**

**Total Assets** 

Cash & Cash Equivalents	\$36,242
Prepaid Expenses	\$30,552
Inventory	\$0
Total Current Assets	\$66,794
Property and Equipment	
Vehicles	\$36,280
Furniture & Fixtures	\$8,825
Accumulated Depreciation	\$0
Total Property and Equipment	\$45,105
Net Mortgage Receivable - Long Term	
Mortgage Receivable - Long Term	\$3,390,941
Mortgage Receivable - House payments	\$-1,010,259
Total Net Mortgage Receivable - Long Term	\$2,380,682

## l 40 Balance Sheet (In U.S. Dillars) December 31, 2018

### **Liabilities and Net Assets**

**Current Liabilities** 

Accounts Payable and Accrued Expenses

**Deferred Liabilities** 

Notes Payable

Line of Credit

## **Total Current Liabilities**

## **Long Term Payables**

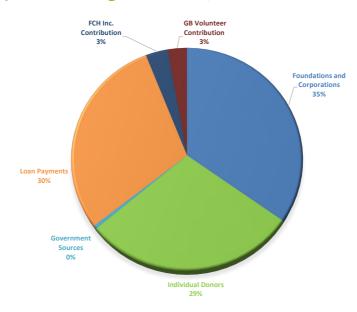
Grants related to assets	\$2,380,682
Total Long Term Payables	\$2,380,682
Total Liabilities	\$2,380,682
Net Assets	
Unrestricted Net Assets	\$111,899
Undesignated	\$0

### **Total Liabilities & Net Assets**

Unrestricted Net Assets/Total Net Assets

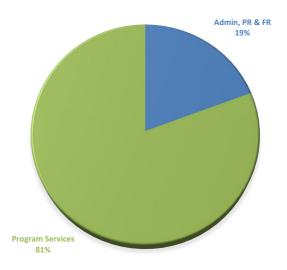
\$111,899

## FCHA Principal Sources of Income January 1, 2018 through December 31, 2018



FCHA Functional Expenses

January 1, 2018 through December 31, 2018



#### **Our Donors**

## January 1, 2018 through December 31, 2018

\$500,000 +

USAID (for ARDI Program)

\$ 50,000 -\$100,000

Hirair and Anna Hovnanian Foundation

**ICRC** 

\$ 40,000 -\$49,999

VivaCell-MTS

\$15,000 - \$25,000

Albert K. Deurdulian

Knights of Vartan, Inc.

FCH Inc.

\$10,000 -\$ 15,000

Fidelity Charitable Gift Fund

Catherine and Howard Atesian

\$5,000 -\$ 9,999

Minakyan Foundation, Inc.

George and Alice Kevorkian

Foundation, Inc.

Joseph Strazzulla

\$2,500 -\$ 4,999

Bill and Frances Chattin

Anonymous

J. A. Gulekjian, M.D.

Heather Banoub

Homenetmen Armenian General Ath-

letic Union Scouts Jamboree

\$1,000 -\$ 2,999

St. Gregory Enlightener Armenian

Church - Women's Guild

Dr. and Mrs. Bedros Afeyan

Madeleine Malayan

Mr. and Mrs. Toros H. Mangassarian Daughters of Vartan

Rebecca Karen Bagdasarian Daughters of Vartan - Talar #31

Anne and Kevin Kleinsmith Chapter

Arlene Joan Haiinlian Frank and Hoory Olivieri

Edna Keleshian Garo and Annette Bashian

Bakradouny Lodge 38 Incorporated Grace Pinaiian

Edward and Eleonore Aslanian Habitat for Humanity of Westchester

Sarkis Redevian

George and Lorraine Marootian Harry L. Haroutunian, M.D.

Julie Mae Mouser Linda M. Azarian

Mr. Shant Mardirossian Lorig S. Boyajian

Hovsep Panossian AGBU Canada Shakeh Iskenderian

CYMA WD Theodore and Ann Takvorian

SOS Children's Villages Armenia Zaven and Gladys Tachdjian

Anny Khoubesserian ΙWΔΥ

John R. Gillette, M.D.

\$100 -\$ 999 Ms. Cynthia Reimers Erickson

Mr. and Mrs. Leo Manuel Manuelian Kathy Bazoian Phelps

Focus on Children Now Matthew Haig Phelps

Darpas Community Christine Erika Phelps

**Dvin Community** Eric Randall Stucky

Aparan Community Suzanne Lili Stucky

Areni Community Taylor Shake Stucky

Haig Manuel Bazoian Margahovit Community

Shake Bazoian Jeffrey and Tamara Buuck

Thomas and Carol Ashbahian Ara Hourdajian

Commonwealth Charitable Fund Talia Agavni Varjian

Craig Tashjian John Joseph Kardashian Sheilla Winkka Snell Joseph Aram Kevorkian

David Claire Snell Yeprem Kelegian

Peter Sexton Nyree Simone Masoian

Anne Wilson Sexton Nicholas Akgulian

Beverly Lynne Vaughan Charles Takesian

Roger Alan Vaughan Taline Marcelle Masoian

Laura A. Miehls Jacqueline Ruth Elchemmas

Kurt Neil Newton Barbara E. Hovsepian

Martin Wilson Mary Ann Mozian

Jane Louise Powers Lori Maro Hovsepian

Jane Grimelli Baxter Caryn Hughes

Saro Philip Iskenderian Michael and Sylvie Meyers

Julie Mae Mouser Mrs. Barbara E. Hovsepian

Shakeh Iskenderian Daughters of Vartan - Santoucht Chap-

Ralph Shahe Derasadourian ter

Aspy Keki Mehta Debbie Kassan

Abie Kenneth Alexander Gohar Samarjian
Gail Allyson Moran Judith R. Kaufman

Joy Lee Karen Byron
Azim Firdaus Momin Rachel Meyers

Minfen Chang Raffi and Addie Chekmeyan

Margaret Armaganian Flatley St. John's Armenian Church

Claire Armaganian Flatley St. Gregory Armenian Church - Men's

Liam Patrick Flatley Club

Kathleen Armaganian Flatley Mr. and Mrs. Vahan Tanal and Family

Lisa Lucille Armaganian Vanguard Charitable Endowment Pro-

Ryan Armaganian Flatley gram

Lauren Armaganian Flatley Nora Noraian

Charles and Sona Aslanian Daniel and Catherine Igielski

Daughters of Vartan Araxi Chapter David and Melanie Haroutunian

Derek and Sylvia Kruizenga Debra and Stewart Duckman

Eleanor Krolian Dee Idnani

Jack P. and Carol Margossian Donna and Joel Schweitzer

Joan C. Kevorkian Edward and Catherine Zwinck

John and Lisa Halebian Elaine Hart

Mr. and Mrs. David Berberian Elizabeth Rustigian

Richard H. Papalian George and Dorothy Mekenian

Rose Kirian George and Vera Watts

Ruth Anne Paul Gohar Palyan

True Buddha Temple Jack and Eva Medzorian

Zaven and Arline Dadekian Joseph and Jacqueline Basralian

Amgen Foundation Katherine Sirapie Mekijan

Barry Ard Halejian Keith A. Kleinsmith

Carol Halebian Khalil and Anne Dirani

Daniel and Marge Hildebrand Lynn Beylerian

Edward Halebian Margaret Demirdjian

George M. Kurajian, Jr. Mr. and Mrs. Paul Neeson

John and Anita Wolohojian Pat McCullough

Mr. and Mrs. Reuben Sarkissian Rose Marie Berry

Robert and Joyce Ishkanian Samuel C. Fusco

Virginia Bosler Shelley Ryan Gray

Alberta and Masis Godoshian St. Mesrob Armenian Apostolic Church

Alice Alysia Mekjian Suzanne Kasabian

Ara Hourdajian Suzanne Pereira

•

Arman and Maria Bedonian Sylvia Sarkisian

Berjuhi Varjabedian Virginia A. Clarke

Adam Harrison Margaret N. Sahatdjian Alan and Jill Sahakian Mario and Anjel Yazidjian Mary Akgulian \$5 -\$ 99 Mr. and Mrs. Ardash Apigian Paula Derbabian Mr. and Mrs. Armen Knajan Mr. Peter Manuelian Gary Vaughn and Susan Reizian Mrs. Leslie Movsesian Mary A. Tatarian Lois Aline Wolfer Nora Balekji Richard and Linda Varadian Alice and Sandra Nigoghosian Anton and Denise Richter Richard and Lori Alonso Barbara and Louis Giliberti Robert Haroutunian Barbara and Peter Rupas Roxan Anoush Carman Bob and Duon Zeroun Sara Fisher Christine Matoian Sonia Mardinian Christopher and Adriane Bonfiglio Terry and Ken Sawyer David Yerganian Thomas D. Genaozian Alice Karabian Dickran and Anahit Toumajan Dr. and Mrs. Edward G. Sarkisian Carol Aprahamian Elaine and Mark Mardirosian Diane Mayian Michael and Catherine Boucher Evelyn M. Baker Mr. Hagop Aram Gail Haroutunian Garo Garibian, M.D. Rhoda Stein GFWC Women's Club of North Haven Dikran and Kelly Callan Linda M. Assarian Gregory and Karen Movsesian Hasmik E. Betrosian Robert and Denise Karakashian

James and Patricia Claffey Araxy Moumdjian

Janice Haroutunian-Avery H and D Alexanian

Larissa Printzian Nancy V. Basmajian

**Aroxie Apigian** 

Faith Baronian

Francis and Barbara Bulbulian

Irene and Richard Braccini

Joyce Obenhoff

Judith and Michael Bellini

Ms. Marilyn Bliss

Nancy and Dennis Kevonian

Pauline Babakian

Rose Shahinian

Sara Hatchadoorian

Seta Jessourian

Stacey Goolsby

The Walt Disney Company Foundation

Barbara E. Hovsepian

Costabile and Domenica Digrado

**Dorothy Tyndell** 

Gloria Boyajian

Karen D. Pirichio

Kathleen M. Rogers

Mr. and Mrs. John Roy

Mike and Linda Tiffany

Ashot Yeghiazaryan

Karen Minasyan

Lilit Matevosyan

Varduhy Lavchyan

Tatevik Ayvazyan

Anna Pepanyan

Artash Ayvazyan

Zaruhi Geymanyan

Armen Avetisyan

Melik Petrosyan

Maro Ohanyan

Ruzanna Sakanyan

Hayk Sakanyan

Alla Asatryan

Gohar Vardanyan

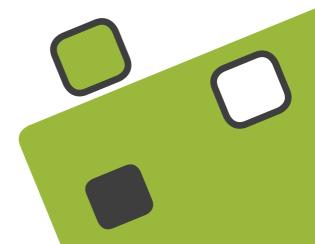
Sona Azaryan

Jivan Azaryan

Hakob Umroyan

Tigran Palyan

Jackie Tarpinian



## Join Our Mission!

#### #1 Become Global Builder Volunteer

Join our short-term, 7- to 14-day volunteer trips designed to promote teamwork and offer a spiritual experience in a cross-cultural setting. By working within the local host community, participants have the unique opportunity to personally witness and contribute to the Fuller Center for Housing Armenia's goal to eliminate substandard housing in Armenia.

#### Who Can Volunteer with Us

Families and individuals of different ages and nationalities. Our most senior volunteer was 86 years old. (We require that children of 14-16 years of age join with guard/elder people)

#### What You Do as a Volunteer

- 1. Help build a home for a deserving Armenian family in need of decent housing. Thousands of Armenian families are living in metal containers, unfinished houses, or other substandard temporary shelters. No construction skills are needed, just an open heart and a willingness to work.
- 2. Visit the breathtaking historical sites of Armenia and try the local organic food!

## How to Register

- Go to http://fullercenter.org/register/
- 2. Click "Register" and fill out the simple online form
- 3. Fill out an online waiver
- 4. Pay the registration fee

## **Trip Cost**

\$1,000 - \$1,200 one-week option \$1,600 - \$1,800 two-week option plus round-trip airfare.



#### Trip Cost Includes:

- 1. Lodging, food, ground transportation, cultural excursions, orientation materials, basic tools for use at the building site, traveller's medical insurance, and transfers to and from the Yerevan airport (EVN)
- 2. A donation of \$400 to FCHA, which is used to build more homes for low-income families.

#### #2 Raise Awareness

Go out into the world and let everyone know about the Fuller Center for Housing Armenia. We can provide promotional materials and videos for church, university and community presentations.

## #3 Help Us Fundraise

Ask family, friends, and coworkers to support our mission. Think about commemorating a special occasion with a donation to FCHA. Help us give hope to homeless Armenian families.

## #4 Give a Gift!

Since 2008, the Fuller Center for Housing Armenia has assisted 691 families in need of decent housing. This success has been made possible thanks to our wonderful supporters.

## **Home Sponsorship Costs:**

Completion of a half-built home: \$10,500

Home renovation: \$2,900

Whether you donate \$5, \$10, \$50, \$500, \$500 or more, it will make a significant positive impact in the life of the families in need of decent housing.



## International Facts and Figures 2018 (FCH Inc.)

#### **Finances**

Resources raised locally (donations + repayments + Gift-in-Kind): \$912,339

Overall average: 41% of all income

Leading the way: Armenia (\$426,258), Bolivia (\$145,440), and Nepal (\$39,636)

Average fundraising + administrative expense: 19.5%

Leading the way: Thailand (0%), Madagascar (8.9%), Haiti (9.6%)

Mortgages fully repaid or current: 77%

Leading the way: Armenia, Ghana, Madagascar, Papua New Guinea (100%)

#### **Board of Directors**

Average size of Board of Directors: 6

Average number of times Board has met in last 12 months: 5

Leading the way: India, Sierra Leone (12)

## Construction

Total house projects completed in last 12 months: 279

Leading the way: Armenia (68), El Salvador (68), and Nepal (49) Breakdown: 173 new homes, 65 major projects, 41 minor repairs

## Total houses completed all-time: 1,915

Total houses completed all-time: 2,189

Leading the way: Armenia (691), El Salvador (327), and Haiti (226). Breakdown: 1,294 new homes, 585 major projects, 310 minor repairs

## To support our program

YOU CAN:

Donate online at

www.fcharmenia.org

Or send a check to:

The Fuller Center for Housing PO Box 523 Americus, GA 31709, USA

Please add "Armenia" in the memo line.

(Donations are tax-deductible)

If sending donations from outside the U.S., please e-mail: fcarmenia@fcharmenia.org

## **THANK YOU!**





53 A.Tigranyan, Apt. 26, Yerevan 0037, Armenia E-mail: fcarmenia@fcharmenia.org
www.fcharmenia.org

