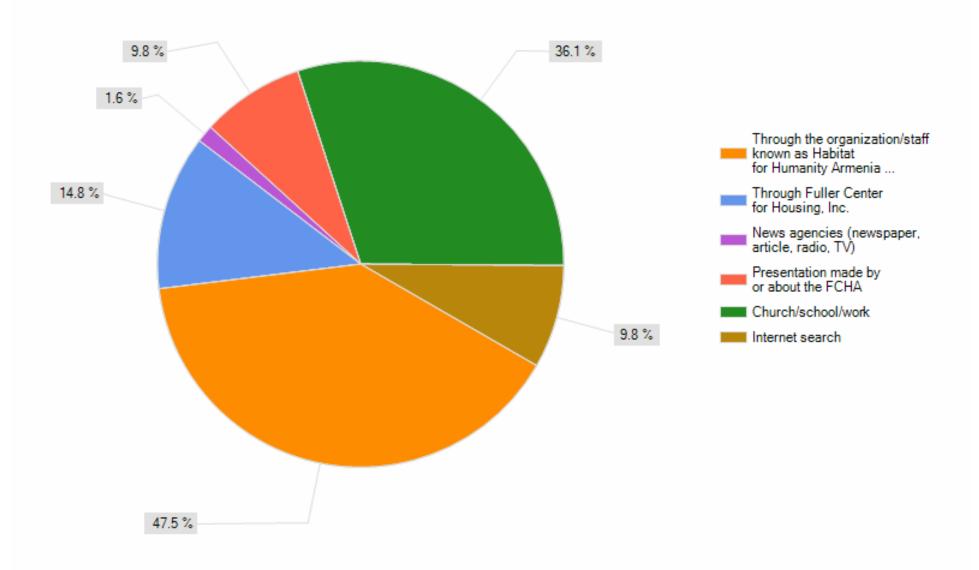


Donor & Volunteer Survey 2012

Survey Summary--General

- The survey was sent to 410 donors and volunteers in October 2012. Results were collected in November. The total response was 19%
- Of the responses, 27% donors, 85% were volunteers
- •57% of the respondents got involved with Fuller Center for Housing Armenia (FCHA) team through the years of 2000-2007(former Habitat for Humanity Armenia (HFHA)); 32% through someone at church, school, or work

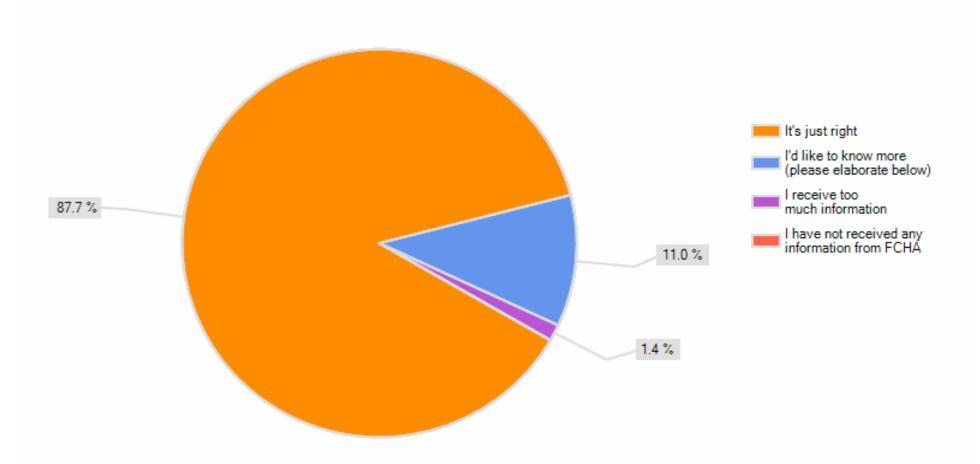
How did you first learn about FCHA?



Survey Summary—Communication

 An overwhelming majority, 85%, feel well-informed about the mission of the Fuller Center for Housing Armenia

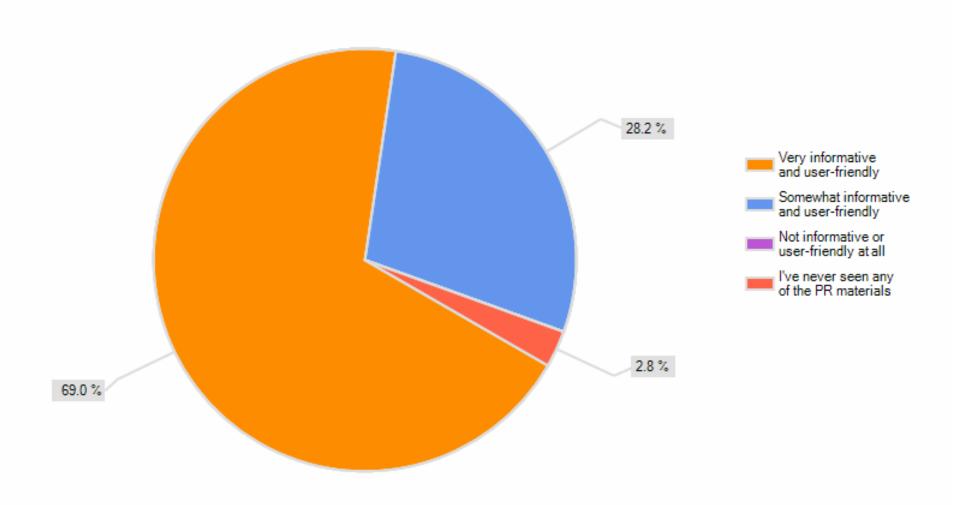
 88% are satisfied with the follow-up communication they receive from the Fuller Center for Housing Armenia such as email, newsletters, acknowledgement letters, etc. How satisfied are you with the FCHA follow up/communication you receive (acknowledgment for donations and/or volunteering, information/updates about the families you have sponsored or built with, e-newsletters, news about the FCHA, etc.)?



Survey Summary—PR Materials

 72% of respondents feel that Fuller Center for Housing Armenia's public relations materials, such as its website, fliers, pamphlets, and newsletters are informative and user-friendly

 22% feel that there is room for improvement in these materials Do you feel that FCHA's public relations materials, such as its website, fliers, pamphlets, and newsletters, are informative and user-friendly?



Survey Summary--Motivation

There are many motivating factors for donors and volunteers to support the mission of the FCHA, including:

- Wanting to make a difference in Armenians lives (85%)
- Having been a volunteer with FCHA (64%)
- The effectiveness of the organization (52%)

28% are considering joining a Global Builders (GB) team in 2013 and 10% will refer someone who may be interested and the rest to join later

17% are considering making a donation before the end of 2012

What motivates you to support FCHA?

